

# A specialised financing fund targeting 8%-10% annual net returns managed by proven European real estate experts.

The Marshall Bridging Fund (MBF) offers investors access to secure and predictable returns from short term financing of property projects in major European cities, focusing on Germany. The fund's returns are not dependent on the rise in value of any property and thus is unaffected by any volatility that may occur short term in the property values.

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|-------------|-------------------|-----------------|-----------------|--------|--------|-----------------------------|----------------------|-------|-------|--|--------|------------|-----|
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| 00          |                   |                 |                 |        |        |                             |                      |       |       |  |        |            |     |
| 50 <b>-</b> |                   |                 |                 |        |        |                             |                      |       |       |  |        |            |     |
| Apr-16      | Sep-16            | Feb-17          | Jul-17          | Dec-17 | May-18 | B Oct-1                     | .8 Mar-1             | 9 Au  | ıg-19 | Jan-20   | Jun-20 | Nov-20     | Ар  |
| Year        | Jan               | Feb             | Mar             | Apr    | May    | Jun                         | Jul                  | Aug   | Sept  | Oct  | Nov    | Dec        | Y   |
| 2015        | -                 | -               | -               |        | -      | -                           | -                    | -     | -     | 0,54%  | 0,72%  | 0,73%      | 1,9 |
| 2016        | 1,05%             | 1,08%           | 0,28%           | 0,59%  | 0,74%* | 0,71%                       | 0,80%                | 0,75% | 1,11% | 0,78%  | 0,72%  | 0,77%      | 9,3 |
| 2017        | 0,71%             | 0,42%           | 0,31%           | 0,40%  | 0,62%  | 0,67%                       | 0,68%                | 0,68% | 0,71% | 0,73%  | 0,69%  | 0,70%      | 7,5 |
| 2018        | 0,76%             | 0,79%           | 0,79%           | 0,75%  | 0,60%  | 0,59%                       | 0,71%                | 0,75% | 0,80% | 0,84%  | 0,78%  | 0,93%      | 9,4 |
| 2019        | 0,87%             | 0,82%           | 0,86%           | 0,81%  | 0,81%  | 0,87%                       | 0,89%                | 0,83% | 0,83% | 0,86%  | 0,96%  | 0,94%      | 10, |
| 2020        | 0,85%             | 0,80%           | 0,75%           | 0,77%  | 0,80%  | 0,87%                       | 0,82%                | 0,79% | 0,77% | 0,78%  | 0,78%  | 0,80%      | 10, |
| 2021        | 0,82%             | 0,81%           | 0,76%           | 0,74%  | 0,75%  |                             |                      |       |       |  |        |            | 3,9 |
| *Oct 2015-  | Apr 2016 Class A. | Performance fro | m May 2016 Clas | s F    |        | And and a second statements | The second in second |       |       | THE PARTY OF THE P |        | C.N.S. THE |     |



# What is the opportunity?

As the banks have drastically reduced their lending facilities to the bridge finance sector, especially loans below 20m EUR, this has created a supply shortfall which will be exploited by the fund achieving higher yields and providing lower LTVs, thus reducing risk for investors.

### Benefit for the investor

The Marshall Bridging Fund will allow investors to have access to an uncorrelated asset with double digit returns, together with the safety of a real asset as collateral.

# Fund key features

The Marshall Bridging Fund (MBF) is designed to generate returns irrespective of market condition or direction, through opportunistic financing and expert understanding of the targeted markets.

- Fund will provide yield to investors with the security of a real asset: real estate
- The collateral possesses low depreciation risk offering solid collateral base for investors.
- Experienced team with established on-the-ground real estate knowledge.
- Fully transparent fund, with no black boxes.
- A fully regulated structure domiciled in Luxembourg.
- Forecast 8-10% annual returns.
- Monthly liquidity to investors.

We offer investors access to short term financing opportunities to the European real estate market without the risk of changing property valuations.

## The advantage of property as collateral

The fund will lend with safe LTVs to a diversified portfolio of European real estate properties in strategic and proven locations to ensure sustainability.

- Target a number of real estate markets.
- Properties in key areas with sustainable valuations mitigating downside risk.
- Only use Independent valuations and robust lending practices.
- First charge to ensure investors are fully protected, whilst still accessing high yield opportunities.

### The Fund Advisor

Marshall Hutton are UK and German real estate specialists, whose added value is their deep and proven track record in the markets we target, having direct access to deal flow.

### The fund advisors possess:

- Stable team within a 20-year partnership.
- Valuation specialists
- Provides advice to key industry players like Threadneedle Property Investment, Legal & General Investment Management, Scottish Widows Investment Partnership, The Crown Estate, Royal London Asset Management, La Salle Investment Management
- Direct access to deal-flow

### General Partner - Independent Investment Committee

The General Partner of the fund is formed by 4 Directors, each bringing their expertise to the fund. The General Partner has set up the Investment Committee, in order to manage the day to day operations of the Due Diligence and execution of the loans. Such Committee has the capacity to incorporate external members when specific know-how needs to be provided on certain transactions

### Key members are:

- Ohristopher Harrison: as President of the Investment Committee, brings global legal expertise in structuring, financing and the capital debt markets, allowing the Investment Committee to properly assess the specific legal risks in each country the fund will operate.
- Paul Hunt, heading the day to day operations for the Investment Committee as Head Underwriter, liaises with the Fund Advisor together with the local law firms and borrowers, in order to properly close the transactions.
- Xavier Deu, is in charge of client relationships and heads execution of the fund's strategy.
- Josep Perez manages all the operative of the fund, managing the relationships with the service providers and reassuring KYC-AML and other operational requirements with the fund and general partner

# MBF offers monthly liquidity, diversification through experience, growth from proven ability.

| Fund              | Marshall Bridging Fund   |  |  |  |  |
|-------------------|--|--|--|--|--|
| Type of Fund      | Luxembourg SICAV SIF   |  |  |  |  |
| · · ·             | -  |  |  |  |  |
| General Partner   | Emerald Managements Sarl   |  |  |  |  |
| Legal Advisors    | PwC Legal UK/ PwC Legal DE   |  |  |  |  |
| Fund Advisor      | Marshall Hutton  |  |  |  |  |
| Administrator     | Banque De Patrimoines Privés   |  |  |  |  |
| Custodian         | ING Bank Luxembourg  |  |  |  |  |
| Tax Advisor       | Baker & McKenzie   |  |  |  |  |
| Auditor           | KPMG Luxembourg  |  |  |  |  |
| Currencies        | GBP – EUR - USD  |  |  |  |  |
| Regulator         | CSSF Luxembourg  |  |  |  |  |
| Subscription      | Monthly  |  |  |  |  |
| Redemption        | Monthly (+30 business days notice)   |  |  |  |  |
| Management Fees   | Share Class A, B, C: 1.75% per annum.<br>Share Class D, E, F: 1.50% per annum.   |  |  |  |  |
| Performance Fees  | Share Class A, B, C: 25% above 6.0% hurdle HWM<br>Share Class D, E, F: 20% above 8.0% hurdle HWM   |  |  |  |  |
| Redemption Charge | Share Class A, B, C:<br>up to 5% of the redemption proceed in first year,<br>declining by 1% per year  |  |  |  |  |
| ISINS             | Class A GBP LU1265972312<br>Class B EUR LU1265972403<br>Class C USD LU1265972585<br>Class D GBP LU1265972668<br>Class E EUR LU1265972742<br>Class F USD LU1265972825 |  |  |  |  |
| Bloomberg Tickers | Class A MBFLCLA:LX<br>Class B MBFLCLB:LX<br>Class C MBFLCLC:LX<br>Class D MBFLCLD:LX<br>Class E MBFLCLE:LX<br>Class F MBFLCLF:LX                                     |  |  |  |  |

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#### General Partner

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In the world of lending to real estate; people, networks, and experience are everything, providing us with a privileged source of opportunities.

This is an advertising document. The state of the origin of the fund is Luxembourg. In Switzerland, this document may only be provided to qualified investors within the meaning of art. 10 para. 3 and 3ter CISA. In Switzerland, the representative is ACOLIN Fund Services AG, Leutschenbachstrasse 50, CH-8050 Zurich, whilst the paying agent is HelvetischeBank AG, Seefeldstrasse 215, CH-8008 Zurich. The basic documents of the fund as well as the annual and, if applicable, semi-annual report may be obtained free of charge from the representative. Past performance is no indication of current or future performance. The performance data do not take account of the commissions and costs incurred on the issue and redemption of units.